

September 7, 2017

### Notice Regarding August 2017 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in sales and number of shops for the fiscal year ending August 31, 2017 (September 1, 2016 – August 31, 2017) as follows.

【1<sup>st</sup> half】

(YoY change in sales)

(%)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 <sup>st</sup> half total
Directly-managed 100-Yen shops	Same-store	101.3	101.8	103.2	101.9	103.2	99.5	101.8
	All-store	103.7	102.8	104.2	102.9	104.2	101.0	103.1
Company total		100.8	103.9	103.0	101.2	105.0	102.6	102.7

## (Number of 100-Yen shops)

(Shops)

# of shops opened	13 (-)	7 (-)	18 (-)	7 (-)	4 (-)	9 (-)	58 (-)
# of shops closed	5 (-)	5 (1)	4 (-)	- (-)	13 (-)	10 (2)	37 (3)
# of shops at end of month	1,036 (47)	1,038 (46)	1,052 (46)	1,059 (46)	1,050 (46)	1,049 (44)	1,049 (44)

【2<sup>nd</sup> half】

(YoY change in sales)

(%)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 <sup>nd</sup> half total	Full-year
Directly-managed 100-Yen shops	Same-store	101.5	101.8	100.8	101.0	99.9	101.8	101.1	101.5
	All-store	102.6	103.2	102.4	102.0	101.8	104.0	102.7	102.9
Company total		105.2	104.9	102.5	101.3	101.8	104.5	103.4	103.0

## (Number of 100-Yen shops)

(Shops)

# of shops opened	18 (-)	17 (-)	13 (-)	10 (-)	11 (-)	3 (-)	72 (-)	130 (-)
# of shops closed	6 (1)	6 (-)	9 (1)	3 (-)	2 (-)	8 (-)	34 (2)	71 (5)
# of shops at end of month	1,061 (43)	1,072 (43)	1,076 (42)	1,083 (42)	1,092 (42)	1,087 (42)	1,087 (42)	1,087 (42)

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.  
 2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.  
 3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.  
 4. Since 2016 was a leap year, the number of business days for February of the current fiscal year is one day less than the previous corresponding period.