

January 10, 2018

**Notice Regarding December 2017 Monthly YoY Change
in Sales and Number of Shops**

Watts Co., Ltd. announces YoY change in sales and number of shops for the fiscal year ending August 31, 2018 (September 1, 2017 – August 31, 2018) as follows.

(YoY change in sales) (%)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	100.6	96.5	100.7	99.8			99.4
	All-store	104.0	100.2	104.2	103.8			103.1
Company total		104.2	100.7	105.0	102.6			103.1

(Number of 100-Yen shops) (Shops)

# of shops opened	21 (-)	14 (-)	17 (-)	8 (-)			60 (-)
# of shops closed	2 (-)	6 (1)	4 (-)	1 (-)			13 (1)
# of shops at end of month	1,106 (42)	1,114 (41)	1,127 (41)	1,134 (41)			1,134 (41)

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.